



Chapter Seven – 0250LG

## Researching Experts

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## Course Summary

Several years ago, defense counsel won a jury verdict for its client in a state court action in Arizona. However, after the jury had rendered its verdict, the judge discovered that the defense expert had lied about his qualifications. The judge not only ordered a new trial but also sanctioned the defendant over \$500,000. This is but one example of why attorneys today need to investigate not only opposing counsel's experts but their own.

LexisNexis® is pleased to present a fast-paced and revealing program addressing how to use online resources to investigate experts. Even if you are not the one who actually conducts the research, just knowing what resources available may help you to be better prepared in vetting your own experts and finding damaging information about the opposition's.

Presenters:

**Caren R. Silverman Safra, Esq.**

Client Relations Specialist

LexisNexis®

**Troy Farrington**

Account Executive

LexisNexis®

# BIOGRAPHIES

## *Researching Experts*

### **PRESENTERS:**

#### **Caren Silverman Safra, Esq.**

Caren Silverman Safra (@carensilverman) is a Client Relations Specialist for LexisNexis. In her role, Ms. Safra not only monitors the legal industry to identify trends and potential future developments but also consults with law firms and corporations across the country to discuss their challenges and needs. In her twenty years with LexisNexis, she has conducted over 900 presentations.

Ms. Safra received her B.A. from Penn State University and her J.D. (*cum laude*) from Temple University, Beasley School of Law. Prior to joining LexisNexis, Ms. Safra was a litigator with Goldfein & Joseph in Philadelphia.

#### **Troy Farrington**

Troy Farrington is an Account Executive with LexisNexis. In his role, he is responsible for accounts in the Philadelphia and South Jersey region. Mr. Farrington has worked in the legal industry for over twelve years





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# Researching Experts

- **Challenges**
- **Qualifications**
- **Bias & Conflicts**
- **Inconsistencies**
- **Criminal Background**
- **Exaggerations / Lies**
- **Demeanor**
- **Attitude**
- **Responsiveness to Questioning**



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## The Refreshed Data is Out!

The refreshed Open Payments data is now available. Check out the [data dashboard](#) to see an overview of the refreshed data, or dive right in and use the [search tool](#).

## Open Payments

Open Payments is a federal program, required by the Affordable Care Act, that collects information about the payments drug and device companies make to physicians and teaching hospitals for things like travel, research, gifts, speaking fees, and meals. It also includes ownership interests that physicians or their immediate family members have in these companies. This data is then made available to the public each year on this website. [Learn more](#) about Open Payments.

Information for Program Year 2017

2017 Teaching Hospital List and Key

- **Cases**
- **Daubert Tracker Case Reports**
- **Transcripts**
- **Affidavits**
- **Prior Reports**
- **Briefs, Motions & Pleadings**
- **Dockets (Federal & State)**
- **Arbitration Awards & Decisions**
- **Verdict Reports**



- **Curricula Vitae (current and prior)**
- **Other Sources:**
  - **Expert Directories**
  - **Expert's Website\***
  - **LinkedIn (and other professional networks)**
  - **Unprofessional directories (social media)**
  - **Board of Medical Specialties Directory**
  - **AMI's Physicians and Surgeons Database**
  - **Who's Who**
  - **Gale Biographies**
  - **Etc.**

- **Professional Status**
  - **Disciplinary Decisions**
  - **Sanctions**
  - **Licensing Information**
- **Technical Journal Articles**
- **News**
- **Law Reviews**
- **Testimony before Federal or State Agencies**
- **Patents**

## ■ **Public Records**

- **Real Property Records (e.g. Deed Transfers, Mortgage)**
- **Personal Property Records (e.g. Cars, Boats)**
- **Bankruptcies**
- **Criminal Information**
- **Licensing Information (e.g. Professional, Divorce, Drivers')**
- **Voter Registration Records**
- **Employment Information**
- **Case Filings (i.e. Dockets, Judgments & Liens)**
- **Corporate Relationships**
- **email addresses**
- **Social Media**

# ■ Many Resources Exist (e.g. Litigation Profile Suite)

Lexis Advance® Litigation Profile Suite | Expert Witness | Lurito, Richard John Ph.D. (Economi | Search: Everything | Client: -None- | History | More

Expert Witness: **Lurito, Richard John Ph.D.** | Download Full Report | Actions

Category	Count
<b>Snapshot</b>	
<b>Case Involvement</b>	
Jury Verdicts & Settlements	501
Expert Witness Analysis	75
Cases	48
Briefs, Pleadings, and Motions	25
<b>Publications</b>	
Administrative Materials	0
Secondary Materials	0
Directories	0
<b>In The News</b>	
News	8
Legal News	48
Web	4

**Snapshot**

Lurito, Richard John Ph.D.

**Areas of Expertise**  
Economics, Finance, Damages

**Affiliation:**  
Commonwealth Consulting Group, Inc, R L Inc.

**Address:**  
1491 Chain Bridge Road # 300,McLean,VA 221015800, 1501 Highwood Dr,McLean,VA 221015800

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**Curriculum Vitae (CV):**  
14 Records  
[View all curriculum vitae](#)

Jump To: Snapshot section

- **Do Not Only Search “Locally”**
- **Be Aware of Other Names**
  - **Maiden**
  - **Nicknames**
  - **Initials**
- **Be Aware of Misspellings**
  - **Accidental / Unintentional**
  - **Deliberate**

- **Automated Alerts**



- **Talk to In-Firm Specialists**
- **Utilize Online Resources (but Get Training!)**
- **Use Customer Service**
- **Stay on Top of Technology**

